

Copy of record of interaction on 9 July 2018 taken from Datahub.

Dear [REDACTED],(S40)

Thank you for your email and offering to make an introduction to the respective companies.

We would be very interested in meeting with a few of the companies during Farnborough Air Show this year.

Companies that we would like to meet are:

1. [REDACTED]
2. [REDACTED]
3. [REDACTED]
4. [REDACTED]
5. [REDACTED] }(S43)
6. [REDACTED]
7. [REDACTED]
8. [REDACTED]
9. [REDACTED]

If there are any other companies that will be interested to meet us, let us know. Tuesday, 17th July will be best for us. My colleagues, Jonathan McDiarmid and Jason Mills are free from 11am – 2pm and 3pm onwards. I'll try to accommodate for the other days if Tuesday does not work for them.

Kind Regards,

Jade Sng Philips  
Business Development Executive

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**Subject:** FW: MIPIM Cannes

**From:** [REDACTED] (S40)

**Sent:** 21 May 2018 19:19

**To:** 'jason.mills@ytldevelopments.co.uk' <jason.mills@ytldevelopments.co.uk>

**Subject:** FW: MIPIM Cannes

Dear Jason,

I understand that Robert has now left YTL which explains why I hadn't received a reply to my message below!  
I don't know if you are able to assist in following up on my enquiry, do give me a call if you like, it would be good to be introduced to you, thank you.

Kind regards

[REDACTED] (S40)



[REDACTED] (S40)

**Capital Investment – Business and Investor Relations Directorate**  
**Department for International Trade** | 3 Whitehall Place | London SW1A 2AW

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**From:** [REDACTED] (S40)

**Sent:** 21 May 2018 12:14

**To:** Robert Orrett <[Robert.Orrett@ytldevelopments.co.uk](mailto:Robert.Orrett@ytldevelopments.co.uk)>

**Subject:** FW: MIPIM Cannes

Hi Robert,

I don't appear to have received a reply from you to my message below, which suggests to me that it may have gone astray? I hope all is well and I look forward to hearing back from you in due course, thank you.

Regards

[REDACTED] (S40)



[REDACTED] (S40)

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**From:** [REDACTED] (S40)

**Sent:** 01 May 2018 16:30

**To:** 'Robert Orrett' <[Robert.Orrett@ytldevelopments.co.uk](mailto:Robert.Orrett@ytldevelopments.co.uk)>

**Subject:** MIPIM Cannes



Hi Robert,

I'm contacting you on the assumption that you survived the exertions at Cannes, I didn't hear of any casualties!

I just wanted to follow up on the breakfast event that you attended hosted by Cornwall Council, where the project at West Carclaze in Cornwall was introduced. As I think I mentioned, the real jewel is the follow-on project to West Carclaze which is to create a high-end resort at Par. The latter project is still at scoping stage with great potential to introduce ideas, design concepts and principles etc, Cornwall Council are positive and included reference to this in the new Local Plan.

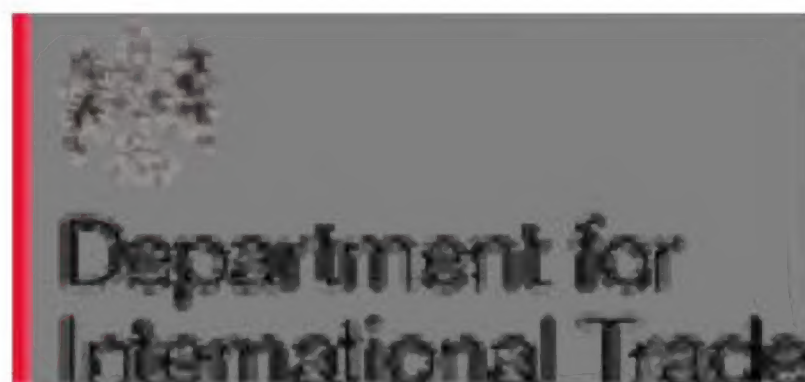
It would be useful to have some feedback as to whether you think YTL might like to have further discussions about the scheme? John Hodkin of Eco-Bos (who spoke at the Cannes event) can answer many questions around local knowledge and technical issues, but questions around vision, fit, ambition, joint venture arrangements etc would require an introduction to Eco-Bos's development partner Orascom Developments and its principal, Samih Sawiris.

Look forward to hearing back from you, Robert, in due course, thanks,

Regards



(S40)



[Redacted]  
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**Subject:** FW: MIPIM

**From:** Sarah McBride <Sarah.McBride@ytldevelopments.co.uk>

**Sent:** 06 April 2018 16:29

**To:** [REDACTED] (S40)

**Subject:** RE: MIPIM

Hi [REDACTED], (S40)

Good to see you at MIPIM too. We had a really good week thank you.

Yes it would be good to catch up do you want to have a call?

Please do put us in touch with the relevant people who look after FDI for our region – or if sector driven it would be Aerospace, Digital etc.

Let me know when suits you to catch up and we'll get something booked in.

Thanks,

Sarah

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**From:** [REDACTED] (S40)

**Sent:** 05 April 2018 10:03

**To:** Sarah McBride <[Sarah.McBride@ytldevelopments.co.uk](mailto:Sarah.McBride@ytldevelopments.co.uk)>

**Subject:** MIPIM

Hi Sarah,

It was great to see you at MIPIM. I hope it was a good week for you?

Now that the dust has settled on the event I wondered if it would be helpful to have a discussion about the issues that Colin raised and how we might help. I also promised to link you in with contacts in our relevant sector teams (infrastructure/energy?) as well as the Head of our South West Regional Team which I will do.

Please let me know how best I can help.

Kind regards,

[REDACTED] (S40)



[REDACTED] (S40)  
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**Subject:** FW: Lovely to meet you / UK opportunities follow up  
**Attachments:** image002.jpg

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**From:** [REDACTED] (S40)  
**Sent:** 14 June 2018 20:04  
**To:** Ralph Dixon <ralph.dixon@ytl.com.my>; ruthyeoh@ytl.com.sg  
**Cc:** [REDACTED] (S40)  
**Subject:** RE: Lovely to meet you / UK opportunities follow up

Dear Ralph, Ruth,

I hope you are both keeping well.

I'm just getting in touch with a few more UK opportunities, in case of interest. Please see a short list below.

I also wanted to introduce you to my lovely colleague [REDACTED] (S40) who recently joined the team to lead on SE Asia. She would be very happy to provide more detailed information on the companies below or make direct introductions.

[REDACTED] (S40) and I are planning to come to Singapore again next March, so we also look forward to hopefully meeting up again soon.

Warm regards, [REDACTED] (S40)

[REDACTED] (Solar Power) (S43)

*Seeking Investment* (S43)

[REDACTED] (S43) is a solar power company which provides a pioneering range of solar collectors with proven efficiencies which surpass the world's best. The company has established a commercial pilot with [REDACTED] (S43) and plans to power similar commercial organisations. They are seeking funding to increase production and scale up marketing.

[REDACTED] (S43)

[REDACTED] (Tidal Wave Renewable Energy) (S43)

*Seeking Investment* (S43)

In 2016, [REDACTED] (S43) became the world's first company to deploy an offshore array of tidal turbines which was carried out in Shetland Scotland. An award winning tidal energy business [REDACTED] (S43) has received €13 million in government grants, with which the company has been progressing the development of scalable solutions and is seeking [REDACTED] (S43) to complete commercialisation.

[REDACTED] (S43)

[REDACTED] (Low cost generators for wind farms) (S43)

[REDACTED] (S43)

[REDACTED] (S43) is an early stage manufacturer which has invented a new low cost direct drive permanent magnet generator (DD-PMG) for the wind turbine market. Its novel configuration is capable of delivering a generator CAPEX reduction of 33%, when compared to current designs. Cost reduction is achieved by [REDACTED]

[REDACTED] (S43) This breakthrough was discovered following extensive R&D that identified [REDACTED]

[REDACTED] (S43) Electromagnetic test results have been endorsed by Warwick Manufacturing Group and the generator design has been validated by DNV GL. [REDACTED] (S43) has filed [REDACTED] (S43) patents in relation to its design. [REDACTED] (S43) is seeking £ [REDACTED]

[REDACTED] (S43) in three stages to fund the creation of increasing capacity of machines, further IP protection and commercialisation.

[REDACTED] (S43)

[REDACTED] (Bipolar fuel cell technology) (S43)

[REDACTED] (S43)

[REDACTED] (S43) bipolar technology doubles energy densities in multiple chemistries (e.g., Li-ion, Na-ion, Lead-acid, Ni-MH, Ni-Cad, or any other new chemistry in development), eliminates complicated connection requirements and is a thoroughly tested, well-recognized solution that previously was cost and mass production prohibitive.

[REDACTED] (S43) owns exclusive patented and patent-pending technologies that create bipolar conductive plastic plates, whose surface finishes and manufacturing processes enable highly cost effective mass production of bipolar batteries. The company is seeking [REDACTED] (S43) for full commercialisation.

[REDACTED] (S43)

[REDACTED] (Energy Battery Systems) (S43)

[REDACTED] (S43)

Early stage compressed air energy storage company which using pressurised air provides industrial volume battery power storage capable of storing power sufficient to cover the whole of Europe's needs for a week. This resolves the problem which is faced by



most renewable energy products which is that they rely on the sun, wind or running water. (S43) The company has applied for International Patents which are expected to be approved. These provide several advantages over existing compressed air energy storage competitors. The European ENTSO-E organisation has accepted a Cheshire 20+500MW TES project as a candidate Project of Common Interest, meaning that it is important infrastructure at a continental scale, giving access to €5.3bn Connecting Europe Facility, €5.12bn ECB funding for energy, & assistance with permits in all 35 member countries. Investment will secure 'shovel ready' plant development including planning permissions (S43) and a further (S43) to complete the Cheshire plant.

(S43) (Machine which converts domestic waste to energy for domestic use) (S43)

#### Franchise opportunity

(S43) is a world-first global solution that gives you the power of generating hot water for your home from everyday items you previously had little option but to discard as waste.

The patented, micro-scale (S43) is designed to fit seamlessly into the curtilage of a domestic property. It provides a method to keep most household items as a resource by using them to power a boiler. The (S43) can process 100% of most products you buy, without the need to discard anything.

The company is also scaling up the processing units to be able to handle up to 1 ton of waste and has orders for delivery to several (S43). The ground-breaking process is simple to operate. (S43) requires a water supply, a standard 13-amp electrical power supply and a sewer pipe connection. It is synchronised with domestic gas or oil boilers and so the boiler becomes a hybrid water heating system - meaning it can run (S43), or revert back to oil or gas as and when needed. The process then uses heat treatment to break materials down and produce an average of 2.5 times the amount of energy used to run the (S43) - and all at a standard oven temperature of up to 300°C.

The company is operational and providing (S43) to a number of (S43) and is in discussion with some overseas (S43). They are interested in offering their franchises to overseas investors.

(S43)

(S43)

(S43)

(S43) has negotiated the exclusive franchise for the operation and management of washrooms in the UK and the Republic of Ireland. The company will operate two brands (S43)

(S43) is the European market leader operating over 600 pay for use public washrooms across western Europe. The business model anticipates (S43) profit margin by year 3 with a (S43) profit margin.

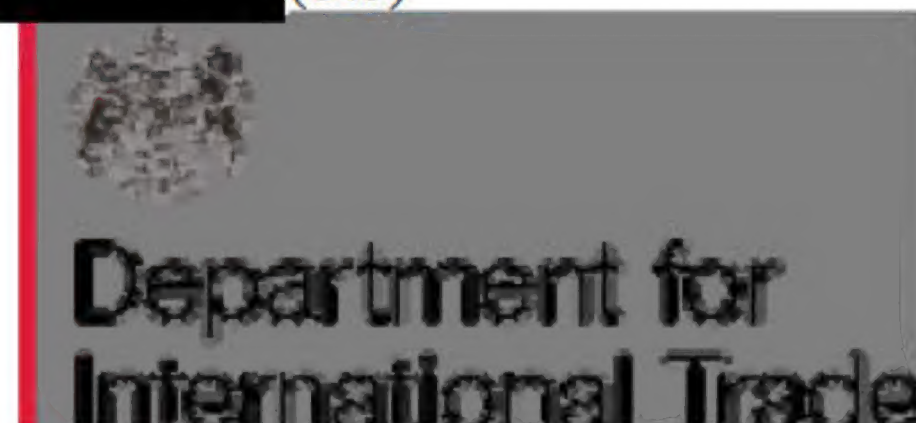
(S43)

(S43)

(S43) is a personal solar energy power device which costs less than \$100 and is fit for users in the developing world where a great many people do not have easy access to power for lighting, powering mobile phones etc, and where 30% of income is frequently the cost of maintaining power. (S43) is in business in (S43)

(S43)

(S43)



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**Subject:** FW: Lovely to meet you / UK opportunities follow up

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**From:** [REDACTED] (S40)

**Sent:** 07 April 2018 05:22

**To:** Ralph Dixon <ralph.dixon@ytl.com.my>; ruthyeoh@ytl.com.sg

**Cc:** [REDACTED]

'Mohammed Saddiq'

[mohammed.saddiq@geneco.uk.com](mailto:mohammed.saddiq@geneco.uk.com) (S40)

**Subject:** Re: Lovely to meet you / UK opportunities follow up

Thank you for the introduction, Ralph.

Dear Mohammed,

It is good to be connected. If you are interested in learning more about [REDACTED] (S43) or similar UK opportunities, my colleague [REDACTED] (S40) would be delighted to support.

Kind regards, [REDACTED] (S40)

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**From:** Ralph Dixon <[ralph.dixon@ytl.com.my](mailto:ralph.dixon@ytl.com.my)>

**Sent:** Thursday, April 5, 2018 10:49 pm

**Subject:** RE: Lovely to meet you / UK opportunities follow up

**To:** [REDACTED] (S40)

<[ruthyeoh@ytl.com.sg](mailto:ruthyeoh@ytl.com.sg)>

**Cc:** [REDACTED]

[REDACTED], (S40) 'Mohammed Saddiq'

<[mohammed.saddiq@geneco.uk.com](mailto:mohammed.saddiq@geneco.uk.com)>

Dear Mohammed

I am connecting you with [REDACTED] (S40) from the Department of International Trade. Ruth and I met with [REDACTED] (S40) and her colleague [REDACTED] (S40) in Singapore recently.

They cited some interesting UK clean tech providers, including one we thought you might be interested in if you have not already heard of them named [REDACTED] (S43) - a water treatment company that has developed a novel bio-based adsorbent material that can selectively capture micropollutants including pesticides, pharmaceuticals and high-performance chemicals like Per- and polyfluoroalkyl substances (PFAS, PFCs) from wastewater. Looking for investment [REDACTED] (S43)

Best

Ralph

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**From:** [REDACTED] (S40)

**Sent:** Thursday, April 05, 2018 6:18 PM



**To:** Ralph Dixon <[ralph.dixon@ytl.com.my](mailto:ralph.dixon@ytl.com.my)>; [ruthyeoh@ytl.com.sg](mailto:ruthyeoh@ytl.com.sg)

**Cc:** [REDACTED]

[REDACTED] (S40)

**Subject:** Re: Lovely to meet you / UK opportunities follow up

Dear Ralph, thank you for your helpful feedback. I will progress introductions when I return to the office next week. It would be useful if you could connect us to Wessex as we don't have a contact.

We will continue to look at other relevant opportunities to share with you.

Warm regards, [REDACTED] (S40)

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